

The Royal Gazette

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**BERMUDA PEST CONTROL:**  
*in the*  
**LEAD**

*After a change in leadership, Bermuda Pest Control is confidently moving into the 21ST Century to provide quality service to residents.*  
Rochel MUNDY

With 60 years of business under its belt, Bermuda Pest Control is proud to have maintained its stellar reputation in helping to keep the pests away. Considered a one-stop shop, the company has been offering a full suite of commercial and residential pest control services for businesses, homes, hotels – as well as ships and aircraft – since 1952.

Known for its tight-knit staff and strong team, the company went through a challenging period following the tragic loss of former operations manager Wilfred in passed away in August 2017. "Mr. Sall was the manager and mentor, and without his guidance, Bermuda Pest Control team would be where we are today," said Justin Towner, the new operations manager.

There is no rookie when it comes to his knowledge of the company or the industry. A family business, Bermuda Pest Control was initially acquired by Wilfred, Chris DeSousa, in 1975. "Mr. Sall was the one who took over the business before I was born," he said. "I was around four years old when he passed away. He was a very dedicated staff. Although I'm young, I've been in the industry for many years and am extremely proud of the company."

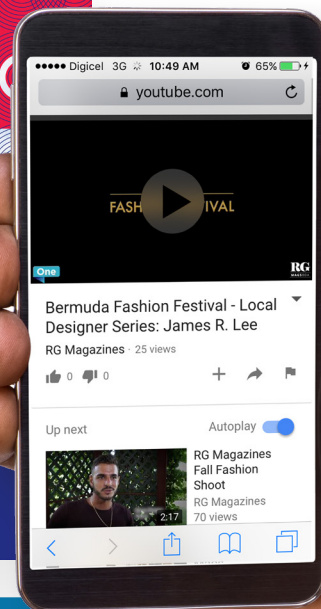
WHEN I WAS AROUND  
OLD SAYING THAT  
LIKE TO MANAGE THE  
IT FEELS SURREAL TO

A graduate of the University of Central Florida, Mr. Towner obtained a Bachelor of Science degree, with a focus in Business Administration, Finance and Management. "Since joining Bermuda Pest Control I've received certifications from Parker University in Urban and Industrial Integrated Pest Management and from the University of Florida in Pest Control Technology, as well as multiple other minor certifications," the 26-year-old said. "I've been committed to learning as much as I can, so I can continue to shape our company and ensure it has everything it needs to be successful in the future."

One of the keys to the business' success over the years has been its low staff turnover. Nearly half of its employees have worked at the firm for more than 20 years, Mr. Towner said. "Their dedication and support over the years has been crucial. In addition, we are investing in new technologies, including a new client portal, and expanding our range of services to include, lawn treatments. We're also making our business greener as we go paperless when it comes to a lot of our administrative tasks."

When asked about what's ahead in the future, Mr. Towner said "change was inevitable, but how you react to the change is what makes the difference." "Embracing change is not only our business, but in our industry and Bermuda as a whole, it's what will make our company stand out from our competitors."

Located at 15 Fox Pine Crescent Lane in Warwick, Bermuda Pest Control can be reached at 212-7378 or email [info@bermudapestcontrol.com](mailto:info@bermudapestcontrol.com).



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